



SPECIALIST SECURITY AND INTELLIGENCE SERVICES

www.pinnaclerisk.co.za

ABOUT

Pinnacle Risk Management is a licensed security service provider with a vision, a mission and the drive, to accurately assess and timeously implement customized risk solutions for its clients.

The combination of personal attributes and custom-made solutions has provided the organization with a credible reputation within the national security environment.

Pinnacle Risk Management functions within the exciting, challenging and rapidly changing South African landscape. It is a 'proudly South African' company that believes in the future of this country and home-grown solutions.

The company services organizations throughout the country where proven strategies are implemented to complement existing security programs and services no matter the requirement.

Pinnacle Risk Management is a PSIRA certified security vendor operating within ISO 9001 prescripts.

As part of the approach to risk management and its Information Security Management System (ISMS), the Company utilizes current

The Company focus is on innovation, performance and customer satisfaction, while delivering quality and above-average security services.

Owing to the Company's unique approach to risk management solutions it can together with the client, provide the tailor-made and managed solutions to meet all the client's security needs.

Pinnacle Risk Management is uniquely qualified to protect the client's interests and to provide it with the opportunity to focus on its core business without interruptions.

data that enables and guides it to maintain the initiative in a complex, dangerous and rapidly changing environment. This coupled with state of the art technology, experienced staff and exceptional customer care positions it favourably to be able to contend with all the client's current and future needs.

Pinnacle Risk Management is recognized for its best practices and always keeps the client's best interests at heart.

With its headquarters situated in South Africa, the Company has an intimate understanding of the unique security requirements within the following environments:

- Asset Recovery
- Banking and Financial sectors
- Telecommunications and Mobile networks
- Insurance
- Warehousing
- Transport and Logistics
- Security
- Mining

VISION

A successful and nationally influential security company that remains relevant to the ever-evolving environment whilst exceeding client expectations. The Company is experienced to be a trusted and Client centric Business that together with the Client delivers discreet, innovative, robust, unbiased, timeous and on-going professional services resulting in repeat contracts.

MANDATE

Pinnacle Risk Management as a Company is unique by virtue of the knowledge, skills, competencies and experience available in the management team.

This allows the Company to effectively engage relevant aspects in the planning, organising, execution, control, communication, logistics and health components of its projects in an ethical manner. This powerbase mandates the Company to introduce change where and when necessary.

Pinnacle Risk Management Operations are Mandated and Governed by the following:

- Companies Act 71 of 2008 as amended by the Companies Amendment Act 3 of 2011
- King IV Report on Governance in South Africa
- Private Security Industry Regulations Act (PSIRA) 56 of 2001
- National Key Points and Strategic Installations Bill, 2007
- National Conventional Arms Control Act, Number 41 of 2002
- The Public Finance Management Act (PFMA) of 1999 and Draft Treasury Regulations
- Public Service Act
- Public Service Regulations 2016
- Relevant Intelligence Services Acts
- The Promotion of Public Access to Information Act (PAIA), Act number 2 of 2000
- Regulation of Foreign Mil Assistance Act number 15 of 1998
- The ICRC 2008 Montreaux Document on pertinent international legal obligations and good practices for States related to operations of private military and security companies during armed conflict



MISSION

As a Specialist Security and Intelligence Services Company, the Mission of Pinnacle Risk Management is:

TO PROVIDE PROFESSIONAL, INTELLIGENCE BASED, SPECIALIST PROTECTION SERVICES AND EXPERT GUIDANCE TO ITS CLIENTS WHILE BEING FLEXIBLE ENOUGH TO RAPIDLY ADAPT TO VOLATILE AND HOSTILE ENVIRONMENTS

This allows the client to focus on its core business within a safe operating environment.

OUR APPROACH

Pinnacle Risk Management is a multi-faceted security services company, supported by on-call and Civil Aviation accredited and licensed aerial surveillance solutions (pilots and drones).

It is a purpose orientated and licensed security services provider that implements high risk security solutions within South Africa with the ability to expand to outside the borders of South Africa.



CRITICAL SUCCESS FACTORS INFORMING THE APPROACH TO ANY PROJECT:

COMMAND AND CONTROL

- The decentralised command-and-control structure within the company enhances swift decision making
- The complement of the deployed officials consists of a combination of older experienced operatives supported by younger ones

INTELLIGENCE MANAGEMENT

- The non-negotiable principle for any project is effective Intelligence Management
- The Company Business model is predicated on a robust collection and flow of intelligence to ensure that real time verifiable information is available and used by the client in the decision-making processes. This allows for realistic and on-going threat and proposal assessments
- Pinnacle Risk Management supports this by the dedicated use of the services of a highly qualified and internationally known intelligence operative that ensures the implementation of the full intelligence cycle

CONTINGENCY PLANS

- Pinnacle Risk Management develops contingency plans to address the client's needs and to achieve the jointly formulated end state of the client
- These contingency plans do not consist of rigid templates, but relate to the infrastructure and geography of the areas of operations

STAKEHOLDER INVOLVEMENT

- Community communication plans are of the utmost importance, and the involvement of surrounding communities will form the focus of main effort
- Communication with relevant state departments will determine the level of authority of execution
- Ongoing communication with local and national media assists Pinnacle Risk Management in achieving the end state

FORCE MULTIPLIERS

- Pinnacle Risk utilizes and exploits technology (CCTV with intelligent software), drone (aerial) operations and unique operational concepts to achieve agility and stronger force visibility in the areas of operations
- Deployments are adapted based on developing trends and changing centres of gravity

THE SECURITY OPERATIVE/OFFICIAL

- Regardless of force multiplier and AI programs, ultimate success lies in the deployment of our well trained, motivated and supported security officials

COMPETENCY BASE AND SERVICES

Pinnacle Risk Management offers its clients, a senior integrated team of professionals who can collaborate with the client within a complex and fluid environment. The individual members of the management team have a history of efficiency, illustrated by personal case studies.

The members of the Company have proven experience of the managerial capabilities required on the strategic-, operational- and tactical levels. These functions include:

MANAGERIAL CAPABILITIES

- Effective Governance measures and compliance are in place
- Leadership skills
- No-one poses a reputational risk
- Experts in dealing with risk
- **Senior Management on call 24/7**
- Association with other competent organisations and individuals
- References are available (e.g. case studies)
- Flexibility
- Deliver on time

TECHNICAL CAPABILITIES

- Extensive intelligence, planning and security related networks
- Capacity for rapid expansion of capabilities
- Detailed and comprehensive planning including security consulting, assessments and mitigation programs
- Rapid response to incidents
- Armed and unarmed static guards (Retail – Commercial – Industrial)
- Personal protection and transportation
- Monitoring of alarm systems with armed response
- Transportation of valuables
- Investigations – Criminal – Civil – Insurance
- Background screening
- Rural Security
- Counter Illegal Mining
- Intelligence operations
- Drone and aerial support operations
- Anti-poaching

INTER-PERSONAL CAPABILITIES

- Sense of expectation and optimism
- Opportunity for personal growth
- Commitment of members
- Collective experiences



OUR VALUES

MUTUAL TRUST

Mutual trust will guide the relationships between the Company and the Client, placing a high premium on commitment, teamwork and mutual respect.

SOCIAL RESPONSIBILITY

Pinnacle Risk Management is a socially responsible company and will align its own efforts with those of the Client.

INGENUITY

The Company strives to stay one step ahead by creating and delivering new and innovative technologies, techniques and sustainable solutions.

INTEGRITY AND TRANSPARENCY

Pinnacle Risk Management is bound by their word and operate within the highest standards of trust, ethics, responsibility and integrity.

PASSION

The Company recognizes that mission success requires a relentless passion and commitment to our clients.

PERFORMANCE

Consistent high performance depends on strong leadership, collaborative working and the recruitment, development and retention of passionate accountable personnel.



RECRUITMENT AND TRAINING

At Pinnacle Risk Management we recognize that our employees are the most important asset within the organization. As such we keep reinvesting in every individual to develop them to their full potential.

Employees are selected through a rigorous process of interviews, vetting, and screening in accordance with the company code of conduct and prescribed legislation.

Well established policies guiding personal development and corporate governance enable candidates to build a long term career and partnership within the organization.

Our approach to employee empowerment guarantees that every member takes personal accountability for the dedicated support to our valued clients.





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